

# Walt Natemeyer

281-488-7000

wnatemeyer@natraining.com



## Biography

Dr. Walt Natemeyer is the CEO of North American Training and Development, Inc. Dr. Natemeyer is an internationally recognized management author, consultant, and educator. Dr. Natemeyer was a management professor at Ohio University, the University of Houston, and the University of Houston-Clear Lake. He was the recipient of numerous teaching excellence awards. In addition to his teaching and consulting responsibilities, Dr. Natemeyer served as Director of the NASA-Johnson Space Center Management Development Program from 1976 to 1981. Dr. Natemeyer received his BBA and MBA degrees from Ohio University and his Ph.D. in Organizational Behavior from the University of Houston.

Dr. Natemeyer is a leading authority on "Situational Leadership," employee motivation, strategic planning and team building. He has authored numerous books, articles, and training instruments on these and other management topics. He has designed and conducted management development programs for more than 100 major organizations in the USA and abroad.

North American Training and Development, NATD, was founded in 1975 by Dr. Walter E. Natemeyer. NATD designs and conducts personal effectiveness, team building and leadership training programs. NATD is also a leader in the design and development of questionnaires to assess employee needs and satisfaction, professional competencies, management practices, and team and organizational effectiveness.

## Classes Currently Offered

**Building Team and Organizational Excellence** - Learn how to examine and assess your teams' effectiveness and identify opportunities for improvement. Analyze video cases to develop a "passion for excellence" and review key organizational factors.

**Effective Conflict Resolution** - Various types of conflict within an organization will be discussed. An intergroup conflict simulation will provide an opportunity to explore a variety of conflict resolution approaches. Assess your own conflict management style and learn approaches to develop beneficial resolutions and win-win outcomes.

**Increasing Communication Effectiveness** - Effective leadership requires good two-way communication. Examine the responsibilities of the "sender" and the "receiver". Learn how to build listening skills, manage meetings effectively, and resolve conflict productively. Analyze and assess your communication and interpersonal style.

**Leading Employees to High Performance** - Examine and review the process of leadership and the characteristic of effective leaders. Learn directive and supportive behavior, how to assess employees' readiness levels, and how to use situational leadership to over-lead and under-lead. Assess your own leadership style and develop ways to fit the needs of your employees.

**Situational Power and Influence** - Learn your leadership style and the power bases that will effectively influence others. Participants will fill out and analyze the Power Perception Profile and then discuss how to build and utilize seven different power bases to succeed in their influence attempts.

**Understanding Human Behavior** - Analyze what motivates people and discuss how to avoid employee frustration. Topics to be explored include the performance equation, hierarchy of needs and achievement motivation, and values and human behavior.